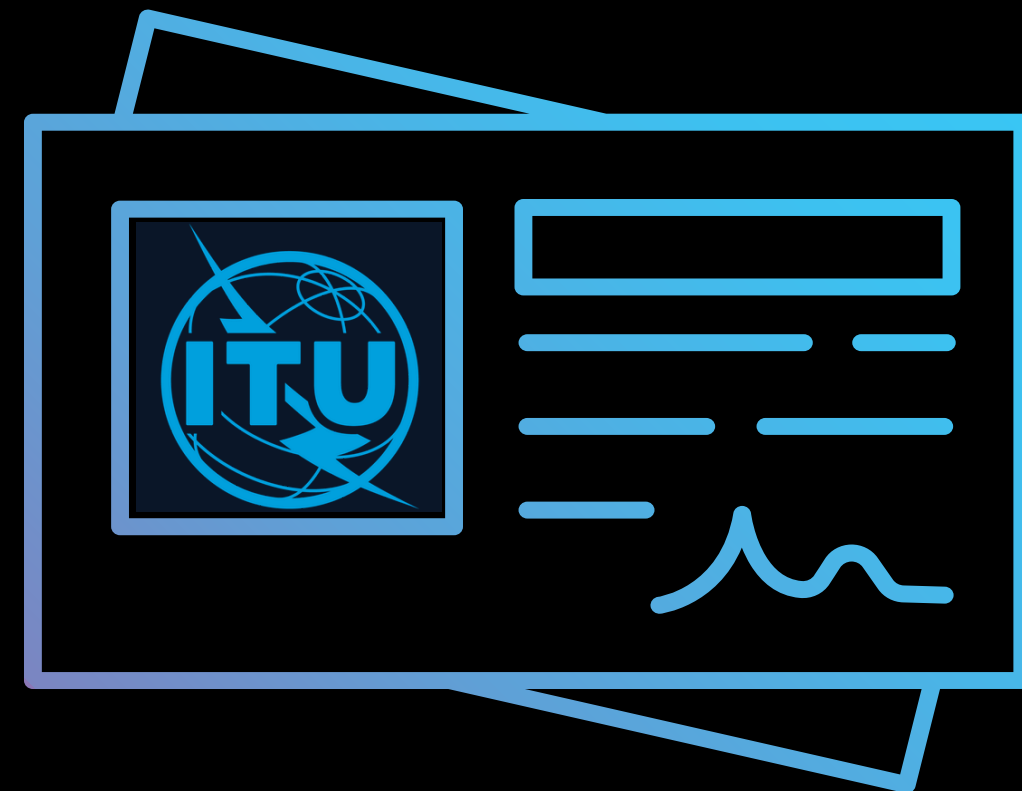




ITU File Management Solution

Every satellite that
uses radio frequency needs a

“Spectrum Driver’s License”



Problem

Slow, Expensive,
Stressful

\$120k

US Dollars

1k

Hours

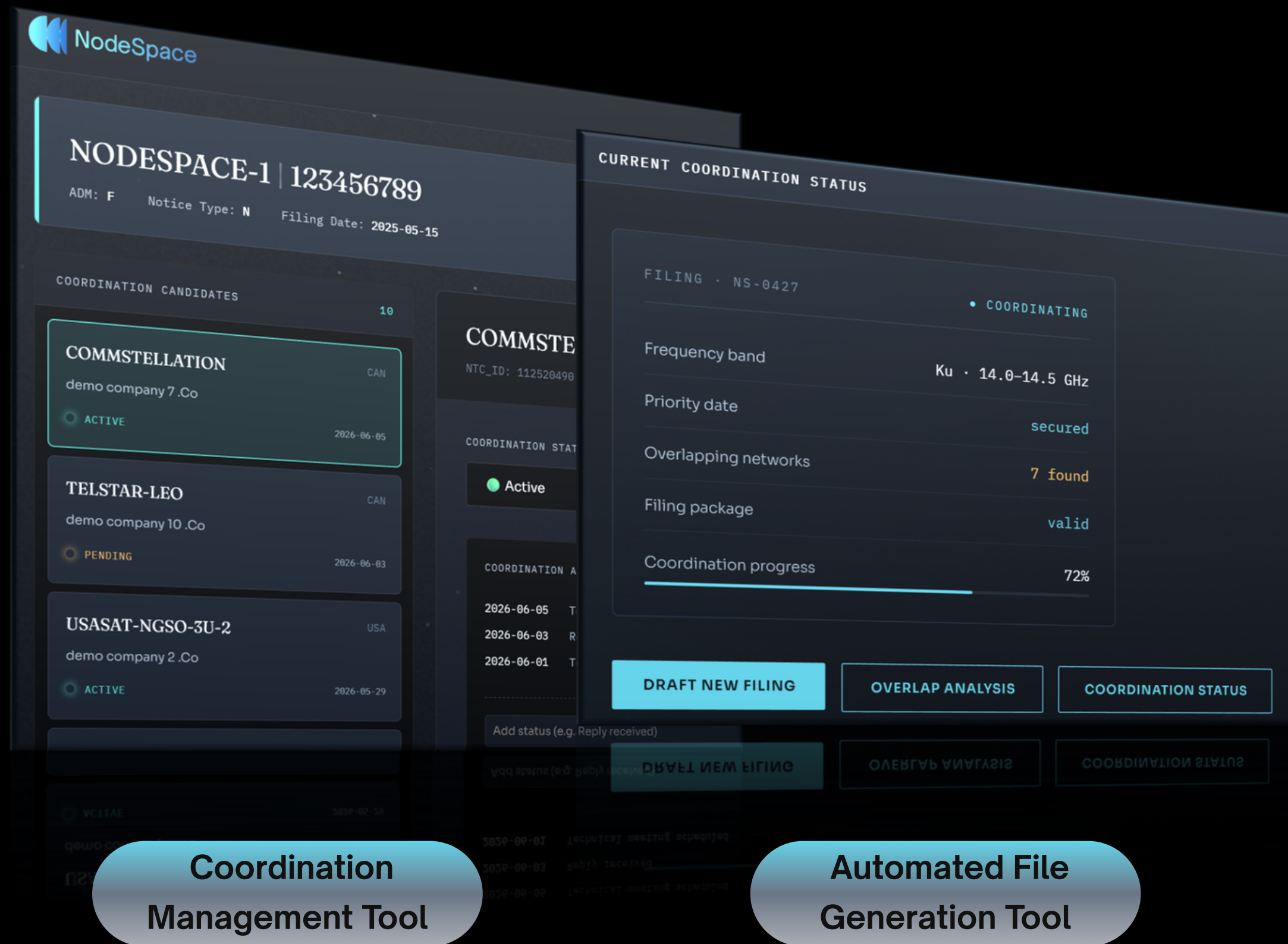
5

Experts

Engineers in satellite industry
"ITU filling is a task that **complex**,
complicated, easy to get wrong."

ANFR Spectrum Specialist
"Current tools are **outdated**, we
are still using Excel."

 Senior Spectrum Engineer
The task related to
coordination is **Repetitive** and
tedious."



Solution

- One-stop-model
- User Experience
- Universal Accessibility
- Accuracy

↓ 60% of the **Time**

↓ 50% of the **Cost**

↓ 1 **Person**

Faster - Cheaper - Predictable

Competitors

Player	Model	Edge (Core Competency)	Weaknesses	Threat Level
 Magnestar	SaaS	Real-time interference trading	Not filing focused Narrow spectrum scope	Low
 Transfinite	Licensing	High-end technical modelling	Expert-only UX High learning curve	Medium
 ITU BR	Official	Regulatory standard baseline	Antiquated No workflow management	Low
 Consultants	Billable	Bespoke managed expertise	Non-scalable Prohibitively expensive	High

IP Protection



Timeline

Now

1 month after Pre-seed

Within 6 months

Within 12 months

Prior to Seed Round

Action

Register Enveloppe Soleau's core algorithm; sign internal NDA/PIIA

File a trademark application with INPI (to secure a priority date)

File EUIPO trademark application (utilizing priority)

Complete patent feasibility assessment

File PCT or EPO patent application (if there is a patentable technology direction)

The Regulatory Infrastructure Layer for Space

800+

Filing entities/year

200

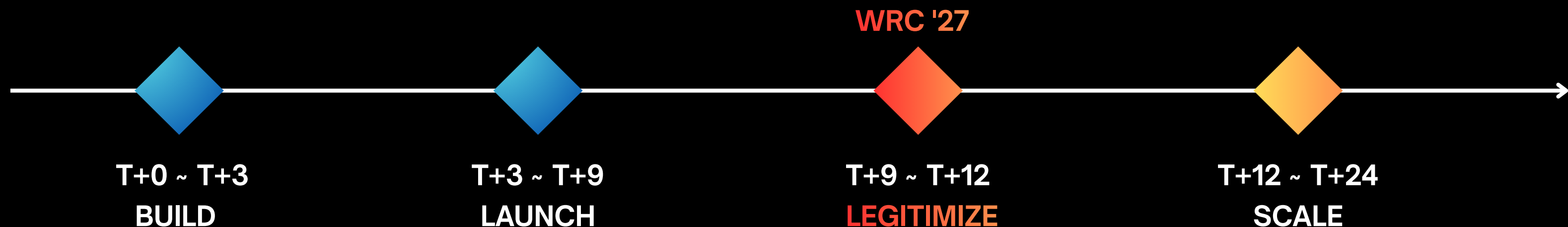
Reachable organizations

5%

Conversion Rate

Revenue Model

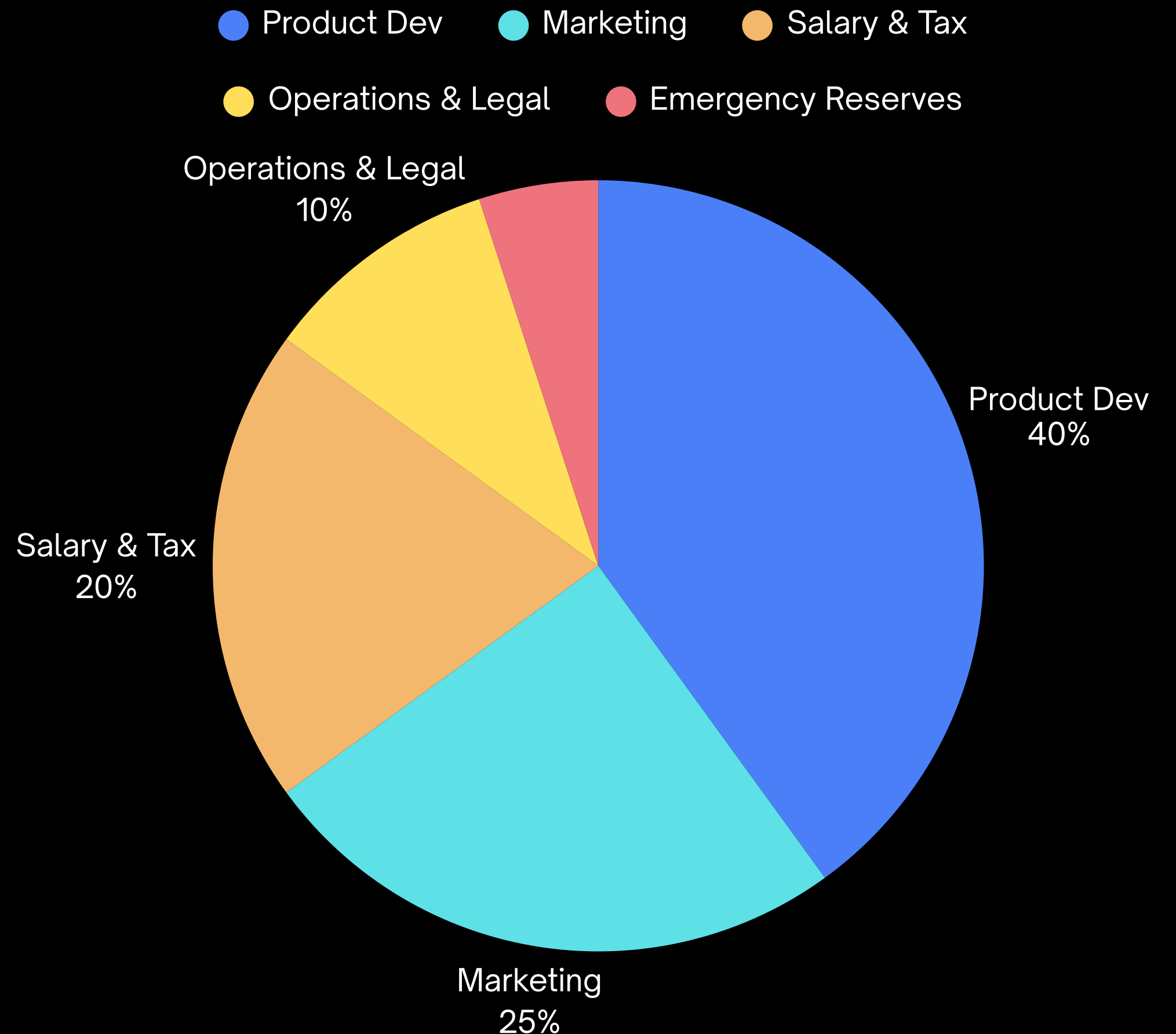
- Paid Proof of Concept
- Self-serve subscription
- Assisted subscription
- Full service consultancy



Fundraising Goals:

€1M / 2 years

	Total Invested (kEuro)
Product Dev	400
Marketing	250
Salary & Tax	200
Operations & Legal	100
Emergency Reserves	50





Darius Dantzler
CEO

5+ Years Defense &
Government Policy
Experience



Gioconda Fong
CGO & Strategy

8 + Years Space
Business & Growth |
Top 100 LatAm
Startup Founder



Yankit Kukreja
CTO

10 years in Global
operations,
navigation and
Logistics



Nikola Mazzarella
COO

4+ Years in Satellite
Engineering &
Mission
Development
NASA



Zoe Shan
ITU Specialist

8+ Years ITU
Regulation Research
and Engineering
process | WRC 23
Delegate of PRC



Thanks!

Try the Demo



Workflow step	Conventional hours	With platform	Hours saved	Saving rate
Filing parameter organization and MDB structure preparation	60–120 hrs / project	29–58 hrs	31–62 hrs	~52%
Coordination counterpart list compilation and priority ordering	20–40 hrs / project	8–16 hrs	12–24 hrs	~60%
Correspondence tracking and status updates	10–20 hrs / month / project	3–5 hrs / month	7–15 hrs / month	~74%
Document archiving and version management	5–10 hrs / month	1–2 hrs / month	4–8 hrs / month	~80%

- **Hours saved per year per Project: approximately 472–943 hours**
- **At €80 / hour (blended in-house rate): €37,760–€75,440 saved per year**
- **At €120 / hour (senior consultant rate): €56,640–€113,160 saved per year**

Approximately 40–50% of billable hours, corresponding to savings of €12,000–€75,000 per project

A Model Built to Be *Validated*.

Every assumption has a test attached — this raise funds the experiments, not the guesses.

VALIDATED

What we know

- 7 of 8 interviewees confirmed the pain & want the tool
- WTP band €100–1,200/mo (corporate spectrum engineer)
- Price anchor: consultants charge €15–80K per engagement
- Starter at €11.9K/yr = +52–176% Year-1 ROI vs status quo

TESTING NOW

Paid pilots resolve

- Tiered concierge filing €2.5K–8K — live revenue test
- Which feature anchors price: record mgmt vs MDB generation
- Professional tier at ~€2,500/mo (multi-seat teams)
- Annual prepay €9.9K (2 months free) for cash flow

EXPANSION OPTIONS

Second curve

- Enterprise / B2G up to €60K/yr (multi-regulator, SLA)
- Free tier for developing-nation regulators → paid B2G pipeline
- Adjacent regulators: FCC + national filings module
- Consultant white-label: our software cuts their hours 60–70%

CURRENT TARGETS

€120K

Year 1 · services-led

€330K

Year 2 · SaaS takes over

€600K

Year 3 · 20 clients, ACV €21K

Mo. 18

Seed-ready: €250–300K ARR

One Platform. *Two Revenue Engines.*

REVENUE ENGINE 1 · Blended ACV ~€21K/yr

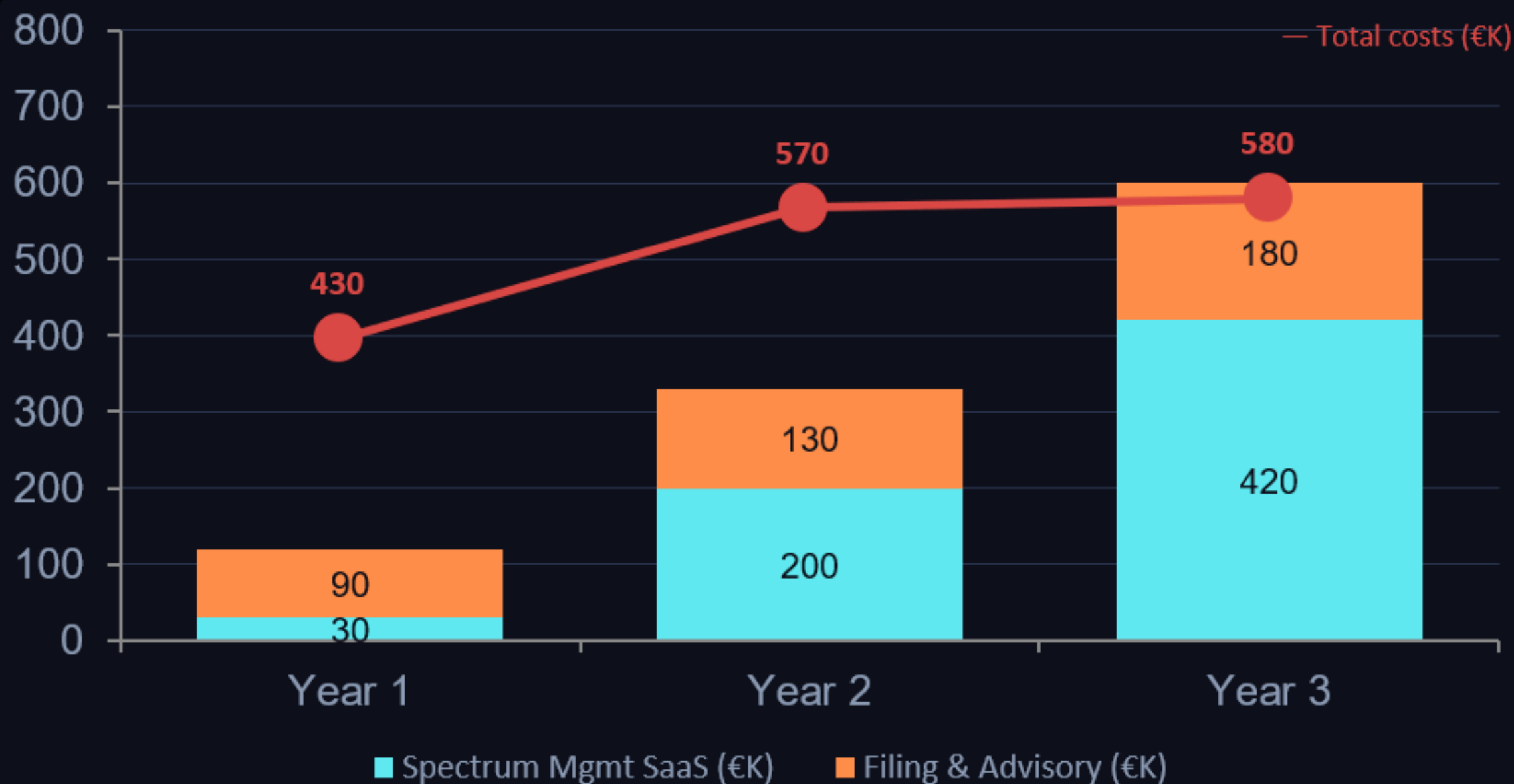
Spectrum Management SaaS

€990 – €5,000 / mo · Recurring, predictable · 4 clients Y1 → 20 by Y3

REVENUE ENGINE 2 · Tiered €2.5K – €8K / filing

Filing & Advisory Services

Concierge filings + consulting €15–26K · Cash flow from day one



Month 18

Seed-ready: €250–300K ARR

Breakeven by Mo. 26–30 if we don't raise

€1M

Pre-seed · 24+ mo runway (revenue-extended)

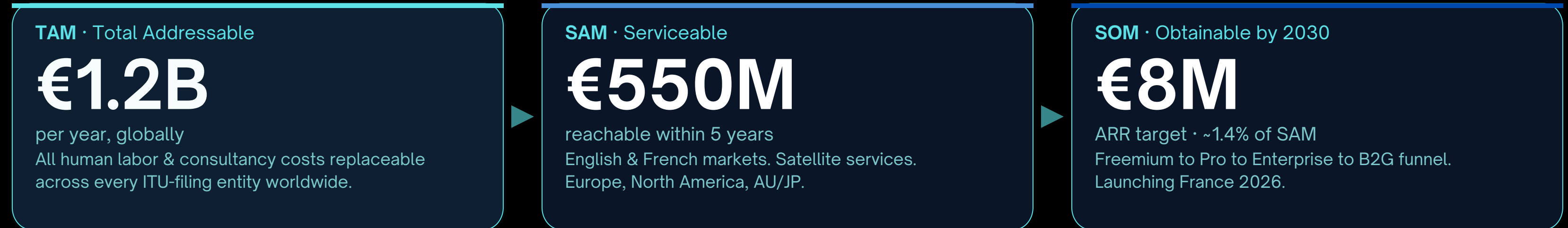
COST BREAKDOWN · €1M

Product & Engineering	€400K
Market & Sales	€250K
Team stipends & Tax	€200K
Ops, data & legal	€100K
Contingency	€50K

€110K to build. **€1M to scale.** The challenge isn't the software — it's becoming the trusted platform for regulatory coordination in space.

How Big is the Opportunity?

Total global labor & consultancy spend replaceable by software — ITU satellite spectrum filing & coordination



Market Segments

